

HEALTH NUMERIC

NEW CUSTOMER ENROLLMENT PROCESS



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Statement of Confidentiality

I agree that the reading of this manage service agreement is limited to individual, group or organization as authorized by Health Numeric, LLC. I agree that I shall not divulge or reproduce the content of this proposal without the written consent of the Health Numeric LLC.

I understand that any information provided in all respects confidential in nature, other than information which is in the public domain by other means. I agree not to disclose any information without the express written permission of Health Numeric, LLC.

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BY ACCEPTANCE OF THIS DOCUMENT, THE RECIPIENT AGREES TO BE BOUND BY THE AFOREMENTIONED STATEMENT



New Customer Enrollment Process

- 1. HEALTH NUMERIC MANAGE SERVICE AGREEMENT
- 2. DETERMINE EQUIPMENT PLAN
- 3. PROJECT SCOPE OF WORK
- 4. PHYSICIAN OVERSITE /MEDICARE REVALIDATION



Business Overview

Health Numeric, LLC offers Remote Patient Monitoring services. Our patient-centered service provides families, nurse, social workers, care management teams, addiction counselors, physicians and more with data, alerts, reports, and equipment support that helps improve medical decisions based on data and delivers superior care.

Remote Patient Monitoring Services

- Patient notifications
- Direct to Patient shipping
- Monitoring kits (Hubs and Medical Devices)
- Software as a Services Platform (Saas)
- Secure HIPAA compliant web portal
- Equipment Rental Program
- EMR Integration
- Devices and Hub Management
- Staff Support and Training



CUSTOMER SERVICE:

Deliverable	Description
Health Numeric Introduction Presentation	Welcome to Remote Patient Monitoring
Competed Enrollment documents	Health Numeric Services, Business Associate Agreement, Mutual NDA, New Customer Process, Manage Services Agreement, Rental Application
Identify participating physician	The physician who will offer the service
Identify the number of patients participating in the program	State of Work (SOW) and Discovery Documents
Create patient account in Care Circle software platform	Pair kits with patient's demographic information
Equipment delivery	Health Numeric will confirm the patient's health data is received in each account
Health Numeric's HIPAA compliant web portal	Patient's daily data is stored on Health Numeric's HIPAA compliant web portal.
24/7 support	24/7 support contact to report problems
Staff Training	Staff Training
Patient Training	Patient Training



SUPPLIED MATERIAL

Materials supplied by provider	Due Date*
NDA	
SOW and Discovery Document	
Managed Service Agreement and Contract	
Business Associate Agreement	
Equipment Rental Application	
Patient Home addresses and Demographic information	
Staff requiring secure access to Web Portal	
Available days for staff training	

Pricing

The following table details reimbursement rates for Remote Patient Monitoring, we will provide equipment and service based on the number of patients monitored.

Fee for Remote Patient Monitoring Services/Clinical Follow Up (CL)

Price	Duration	Unit	Disease (CL)	CPT Codes
\$19.46	1 time	1	1	99453
\$64.15	30 days	1	1	99454
\$51.54	20 minutes	1	1	99457
\$43.00	>20 minutes	1	2	99458

^{*}Reimbursements are based on CMS national averages. The rate may change based on state.



Equipment Program

Heath Numeric provides remote patient monitoring equipment shipped directly to the patient or the healthcare facility. Health Numeric offers three (3) equipment programs, customer rental, customer ownership programs or Manage Services with Billing.

Fee for Remote Patient Monitoring Equipment

Program	Price	Discount	Unit Cost
Rental	Customer Financed	\$0	\$66
Ownership	Customer Payment Plan	10%	
Manage Services and Billing	\$5000	0%	TBD



Customer Statement of Work and Discovery

Customer Profile and Authorized Signature:

Legal Company Name:					
Street Address:					
City:	State:	Zip:			
Phone:					
Time Zone: () EST	()CST	() MTN () PST *Please	e check one	
Number of locations/sit	es:				
Primary Contact:		Title:		_	
Email:					
Cell Phone:					
Other Contacts:			_Title:		
			_ Title:		
			_ Title:		
Signature:		(Date)		(Company)	
Health Numeric Authorize	ed Signature:		([Date)	
Office Use Only (please	check): Approved	l Disanni	roved		

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Type of Business: (Check all that apply)
() Home Healthcare () Private Duty () Hospice () Hospital () ACO () IDN
() Physician/Group () Health Plan/Payer () For Profit () Not for Profit () Medicare
() Medicaid () Self Pay () In-house call center
Average Daily Census (ADC) and # of potential Patients:
EHR Software: None or
Hospital Affiliated or owned: () No () Yes
Name of Hospital/Health System:
EHR Software:
Equipment Option:
Equipment Program Choice: (Check all that apply)
() Ownership Program () Lease Program () Manage Services and Billing Program
If lease, duration: () 12 months () 24 months
If Manage Services and Billing Program: () 12 months () 24 months
Currently has Telehealth Program: () No () Yes
If yes, specify:volume:
Reason for replacement:
Currently has or is requesting an EMR Interface: () No () Yes
Currently using Call Center Service: () No () Yes
Type of Program/equipment requested (Quantities):



Clinical Oversite

Primary Care Physician () Specialist () Medical Director ()				
Clinical Follow-up (CL)				
Volume: Start date: Duration :				
Disease to be monitored: CHF () Hypertension () COPD () Diabetes () Infection ()				
Blood Pressure: Scales: Glucometer Temperature				
SP02:				
Program Goals and Objectives: (Check all that apply)				
() Reduce Re-hospitalizations () Reduce ED Visits () Reduce "avoidable" SN Visits				
() Increase market share				
() Avoid Penalties () Strengthen strategic referral partnerships () Triple Aim				
() Outsource alert monitoring () Staff Support				
Other:				
Thresholds/Alerts: () Standard Settings () Custom Settings by Customer				
Languages other than English requested? () No () Yes				
If yes, specify the languages in the order of use:				
Hours of coverage required: for Customer Service				
Customer Training: () Web () Onsite Health Numeric () Customer site				
Patient in-home installation and training requested: () No () Yes				



Account Set Up:

Healthcare Facility Name:		_	
Staff Access			
Name:	Email Address:	·,	
Name:	Email Address:		
Name:	Email Address:	,	<u> </u>
Patient Accounts (Please add ad	dendum page if	necessary for this section)	
Patient Name:	Age:	Phone:	_ Address:
City: State:		Height:	Email address:
Patient Care Circle Members:			
Title:	Email Address	s:	_
Title:	Email Address	s:	_
Title:	Email Address	s:	_
Title:	Email Address	s:	
Logistics:			
Kitting: () Health Numeric	() Customer		
If Customer is kitting, initiate Salesf	orce activity.		
Cleaning/refurbishing requested	: () No ()	Yes	
Customer's preferred freight ven	dor/account#:		
() UPS		() FedEx	
() Other	A	Account #:	

*Shipping Address (If different from Company Profile)



Company Name: Same as above.			
Street Address:			
Floor/Suite#:			_
City:	ST:	ZIP:	
To the attention of:	title:		_
email:	Phone:		
Billing or Remittance			
Bill to name and address: () Same as	Company Profile ()San	ne as Shipping ()Othe	er
Company Name:			
Street Address:			
Floor/Suite#:			_
City:	ST:	ZIP:	
To the attention of:	Title: _		
Email:	Phone:		
Preferred method of payment (Based u	pon Net 30/day):		
() Financing () Credit Card () I	Electronic Transfer Funds		



The Power to Connect and Collaborate!



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